



NEW TEAM MEMBER CHECKLIST: USA

TeamVIPLimitless.com

1. Go to acn.com and click [Learn How to Start](#).

IBO #

- a. Set up your ACN back office password: _____
- b. Name of your online store: www _____ .acnibo.com
- c. Sign up for **Your Business Assistant**: _____ .acnibo.com
- d. Download the ACN Compass App  and Zoom App 
- e. Complete Energy Accreditation Tonight

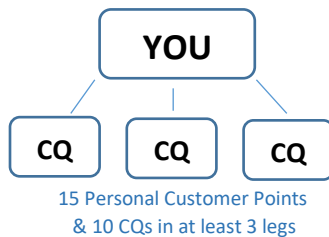
Identify "Your Reason Why" _____

2. Learn Mindset for Success & Compensation Plan:

CQ Example



ETL Example



MONTHLY BONUS: (NEW IBO)

3. Build a TEAM

a. Schedule a Private Business Reception "PBR" **WITHIN 3 DAYS**

Date/Time: _____ Presenter (Upline ETL/RD): _____ Mobile: _____

b. Reason why & Practice Inviting Language

Inviting LANGUAGE

*"Hi Mike, I am super excited about something and want to show you ASAP.
What's your schedule like this week.
If they ask "What is it?"
It's a \$800 Million dollar company expanding into our area.
Trust me, you're going to love it!"*

TEAM BUILDING LANGUAGE

*Hi, ____, I only have a minute
What are you doing ____ (date/time)?*

Friends/Family:

*Do you look at other ways of making money?
We need to get together at my house ____ (date/time)
for 30 minutes. Can I put you down as coming?*

Business Contact:

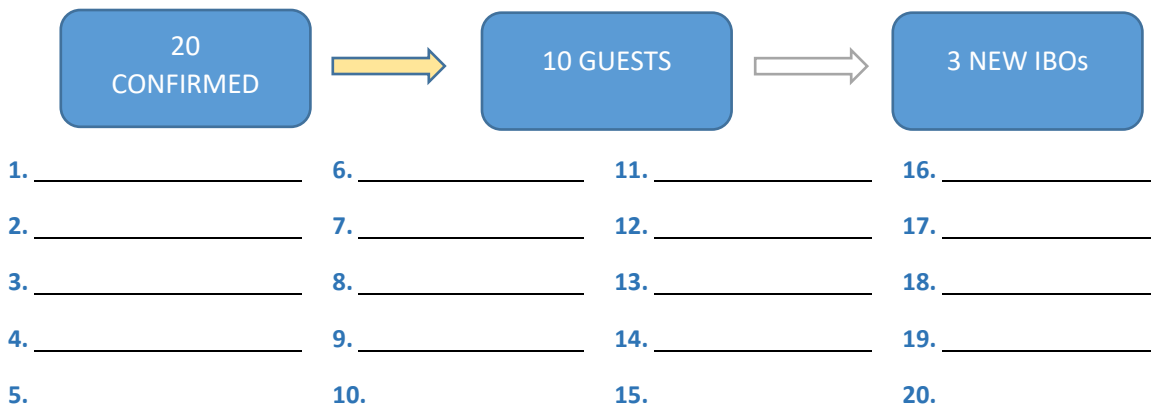
*I want your opinion on something, its business related.
Can you come over my house ____ (date/time) for 30 minutes.
yourself.*

For ALL Questions:

*It deals with technology and making money
That is why we have to get together so you can see if for
TRUS ME JUST COME!!*

*If you get a voicemail, leave the following message with excitement.
"Hey, it's _____. Call me back within 2 hours"*

c. Use your List of a 100+ Name. Write down the names of your **CONFIRMATIONS**



4. Acquire Customers

a. Get Qualified to earn commissions: 7 points

YOU CAN SIGN UP YOUR OWN SERVICES TOO

Gas (** Power your Home)	1 pt	Electricity (** Power your Home)	1 pt
Digital Phone	1-2 pts	Flash Wireless (Refer a Friend 5 = Free)	1-7 pts
Satellite TV	3 pts	High Speed Internet	1-3 pts
Vivint Home Security	3 pts	Anovia Payment Processing	1-3 pts
Your Back Office	2 pts		

b. Practice Customer Acquisition Scripts

Can you do me a HUGE FAVOR? (or) I need YOUR HELP (wait for a response)

I am about to qualify for a promotion with a company I represent and all I need is a few more customers.

As you know, (reason why/circumstances)

If I could maybe save you a few bucks on some of the bills you're already paying for and maybe even get some for free.

Will you do me a personal favor and check out my online store with me?

c. Get 30 customers to maximize residuals (signup prospects that don't become IBOs)

5. Get Trained

a. Sunday night training conference call: 5:30PM(pst)/7:30PMcst – 515-604-9627 pin 467437#

b. Monday night PRODUCT training call: 9:00pm(pst) ZOOM link: <https://zoom.us/j/4927740828>

c. M-F Webinar BOM Presentation Time: _____ – ZOOM link: <https://zoom.us/j/4927740828>

d. Your First Mid-Week BOM Event Will Be: Day _____ Time: _____ Location: _____

e. Your First Saturday Training Event Will Be: _____ Bring a Notepad

6. Register for the International Training Event